



From Penn National Insurance

Thursday, September 10, 2009

Penn National Insurance now on approved list for Bovis Lend Lease's NC subcontractors

Penn National Insurance's additional insured endorsements are approved by Bovis Lend Lease. Agents and insureds can be confident that our coverage will meet their contractual insurance requirements.

Win-Win with ABC of the Carolinas

This approval, in addition to our partnership with the Carolinas Chapter of Associated Builders and Contractors, gives our agents a competitive edge in winning contracting business in North Carolina.

The program offers ABC members special coverages and group buying power on property and casualty insurance, as well as the opportunity to earn a dividend depending on group premium volume and claims experience. Eligible lines include businessowners, commercial auto, commercial fire and crime, general liability and inland marine. Workers' Compensation is excluded.

Profitable growth opportunities

The Carolinas Chapter of Associated Builders and Contractors is a multi-state, pro-business association representing approximately 400 construction and construction-related firms. This program is open to all agents in North and South Carolina, and standard commissions apply. Businesses are eligible if they are ABC members and meet normal underwriting criteria.

Customized market opportunity sheets for contractors

Just a reminder that you can customize market opportunity sheets with your agency information. We have several sheets—artisan contractor and roofing contractor—as well as a sheet specific to the Carolinas ABC program. Go to Access Sales Support to order a free PDF or request printed materials.