
Who and what is ABC?

Associated Builders & Contractors is a family of contractors, suppliers, and industry professionals seeking to promote and improve the image of construction and address the many issues facing the industry. Nationally, ABC has nearly 25,000 member firms in 79 chapters. The Carolinas Chapter (ABCC) was founded in 1998 and has since grown to approximately 450 members.

Associated Builders & Contractors was founded in Baltimore, MD in 1950 to promote the "merit shop" and the free market system as it relates to the construction industry. Additionally, ABC promotes the "fairness factor", by which all members are seen as being equal. All businesses, from general contractors to suppliers, and sub-contractors to industry professionals, have a voice and vote. This is something that is not found in any other construction association.

Why should my company become a member of ABC?

President Theodore Roosevelt once said, *"Every man owes a part of his time and money to the business or industry in which he is engaged. No man has a moral right to withhold his support from an organization that is striving to improve conditions within his sphere."*

This famous quote by a great American leader should inspire you to support an organization that works on a daily basis to make the construction industry strong nationally, and in the Carolinas. Through ABC you have an opportunity to address these issues. You also have opportunities to grow and improve your business through networking events, dinner meetings, education, and legislative activities.

Visit the ABC National Website to learn more about the national organization: www.abc.org



Guide to Membership

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ABCC Principles of Conduct

In June of 2002, the ABCC Board of Directors approved the Principles of Conduct – standards that are essential to the preservation and betterment of the way business is conducted. As a member of the association, companies and individuals strive to observe, exemplify, and teach the following:

1. Quote only realistic prices and completion dates and perform accordingly;
2. Make all payments promptly within the terms of the contract;
3. Solicit quotations only from firms with which we are willing to do business;
4. Contract fairly with the opportunity for fair profit for all tiers;
5. To establish realistic wage schedules for employees commensurate with their ability so that they may enjoy their dignity to which they are entitled.
6. Protect the opportunity to work and advance for all people regardless of race, creed, color, age, sex, or national origin;
7. Protect the confidentiality and fairness of pricing by never disclosing a received bid to another bidder with the intention of enticing either party to lower its original bid,
8. Actively participate in the training of skilled tradesmen for the betterment of the individual and our industry,
9. Cooperate to the fullest extent we are able with the Owner, Designers, General Contractor, subcontractors, and suppliers towards the mutually successful completion of any project.
10. Advance these Principles through example, employee training, self-discipline, and by seeking to do business with those companies and individuals that observe these principles.

What does it cost for my company to be a member?

Your company's dues investment is based upon your gross annual volume for the previous 12 months. The dues investment schedule is as follows:

Contractor:

Up to \$300 K	\$670
\$300-\$500 K	\$772
\$500-\$750 K	\$1,107
\$750K - \$1M	\$1,288
\$1M - \$3M	\$1,725
\$3M - \$6M	\$2,034
\$6M - \$10M	\$2,678
\$10M - \$20M	\$3,296
\$20M - \$50M	\$3,914
\$50M and Up	\$4,223

Supplier:

Up to \$5M	\$725
\$5M to \$7.5	\$927
\$7.5 and up	\$1,133

Industry Professional:

Any Volume	\$725
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Note: If your company is already a member elsewhere, dues are lower.

ABC of the Carolinas: "Building the Carolinas on Merit"

Benefits of Membership:

1. Monthly Networking Events/Lunch & Dinner Meetings/Socials
2. Contractor Referral Program to promote member firms
3. Safety Courses and Awards Program
4. Weekly Chapter Newsletter:
The Weekly Blueprint
5. Effective local and federal legislative programs and committees
6. Union Activity Monitoring – UNION WATCH
7. Labor Relations Program – *2 Hours of free* employment/labor counsel.
8. Discounted costs on Apprenticeship and Craft Training programs
9. Online National Membership Directory www.abc.org
10. National Peer Groups
11. Monthly National Magazine:
Construction Executive
12. National ABC Merit Trust – Employee Health Benefits program.
13. Local and National Conventions
14. Numerous member discount programs.